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| Bid Project: Audio Visual for East & West Tech |
| Date of Bid Opening: 03/18/2020 |
| Time of Bid Opening: 1:00pm |

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|---------------------|-------------------|-------------|-----------|-----|
| Vendor Name: | Westfield Tech | Telesystems | AVI / SPL | ICI |
|---------------------|-------------------|-------------|-----------|-----|

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|-------------------------------|--------------|--------------|--------------|--------------|
| Base Bid: | | | | |
| Materials | \$225,000.00 | \$230,348.00 | \$273,688.93 | \$245,635.50 |
| Labor | \$36,000.00 | \$50,300.00 | \$63,992.94 | \$34,500.00 |
| Other | \$16,500.00 | \$2,884.00 | \$26,703.31 | \$12,842.50 |
| Bonds | \$2,500.00 | \$1,772.00 | \$5,385.00 | \$5,850.00 |
| Total | \$332,000.00 | \$283,532.00 | \$364,385.24 | \$292,978.00 |
| Bid Bond | Yes | Yes | Yes | Yes |
| Alternates: | | | | |
| Mandatory Alternates : | | | | |
| Add/Deduct Alternates #MA1 | \$1,800.00 | \$110.00 | \$3,940.06 | \$595.00 |
| Add/Deduct Alternates #MA2 | \$980.00 | \$63.00 | \$1,000.32 | \$825.00 |
| Add/Deduct Alternates #MA3 | \$1,600.00 | \$1,632.00 | \$839.43 | \$1,728.00 |
| Add/Deduct Alternates #MA4 | \$170.00 | \$75.00 | \$31.53 | \$25.00 |
| Voluntary Alternates: | | | | |
| Add/Deduct Alternates #VA1 | \$1,800.00 | \$3,808.00 | \$4,117.54 | \$7,120.00 |
| Add/Deduct Alternates #VA2 | N/A | N/A | \$171.21 | \$2,095.00 |
| Add/Deduct Alternates #VA3 | N/A | N/A | N/A | N/A |
| Unit Prices: | | | | |
| Add/Deduct Alternates #UP1 | \$1,300.00 | \$1,706.00 | \$1,802.92 | \$1,153.00 |
| Add/Deduct Alternates #UP2 | \$1,425.00 | \$1,863.00 | \$2,833.60 | \$1,563.00 |
| Add/Deduct Alternates #UP3 | \$2,575.00 | \$2,830.00 | \$4,062.98 | \$2,563.00 |
| Add/Deduct Alternates #UP4 | \$2,525.00 | \$2,898.00 | \$4,088.43 | \$2,713.00 |
| Compliance | Yes | Yes | Yes | Yes |
| Signature | Yes | Yes | Yes | Yes |
| Familial Disclosure | Yes | Yes | Yes | Yes |
| Iran Sanctions | Yes | Yes | Yes | Yes |
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| Additional Comments | | | | |

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| Open at MCCC by: |
| Witnessed by: Amy Salliotte |

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|---------------------|--------------|-------------------------------|
| Vendor Name: | Presidio Inc | CTI Conference Tech Inc |
|---------------------|--------------|-------------------------------|

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| Base Bid: | | |
| Materials | \$192,475.45 | \$251,764.67 |
| Labor | \$55,318.25 | \$114,550.00 |
| Other | \$60,359.00 | \$28,388.33 |
| Bonds | \$2,750.00 | \$3,152.56 |
| Total | \$308,152.70 | \$394,703.00 |
| Bid Bond | Yes | Yes |
| Alternates: | | |
| Mandatory Alternates : | | |
| Add/Deduct Alternates #MA1 | \$6,183.97 | \$2,827.94 |
| Add/Deduct Alternates #MA2 | \$962.16 | \$362.20 |
| Add/Deduct Alternates #MA3 | \$1,800.00 | \$1,666.68 |
| Add/Deduct Alternates #MA4 | \$36.92 | \$24.14 |
| Voluntary Alternates: | | |
| Add/Deduct Alternates #VA1 | \$3,745.28 | N/A |
| Add/Deduct Alternates #VA2 | N/A | N/A |
| Add/Deduct Alternates #VA3 | N/A | N/A |
| Unit Prices: | | |
| Add/Deduct Alternates #UP1 | \$1,095.00 | \$960.00 |
| Add/Deduct Alternates #UP2 | \$1,250.00 | \$1,145.00 |
| Add/Deduct Alternates #UP3 | \$2,205.00 | \$1,945.00 |
| Add/Deduct Alternates #UP4 | \$2,760.00 | \$2,675.00 |
| Compliance | Yes | Yes |
| Signature | Yes | Yes |
| Familial Disclosure | Yes | Yes |
| Iran Sanctions | Yes | Yes |
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| | | |
| Additional Comments | | |

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| Open at MCCC by: |
| Witnessed by: Amy Salliotte |