

Monroe County Community College Bid Sheet

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| <b>Bid Project: CRM Solution</b>    |
| <b>Date of Bid Opening: 9/14/20</b> |
| <b>Time of Bid Opening: 3pm</b>     |

|              |          |         |              |         |                  |
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| Vendor Name: | Ellucian | TargetX | Engage2Serve | Unified | Enrollment<br>RX |
|--------------|----------|---------|--------------|---------|------------------|

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| Detailed recommendation and itemized proposal  | Yr 1 \$56K<br>Yr 2 \$56K<br>Yr 3 \$56K<br>Yr 4 \$59K<br>Yr 5 \$62K<br>Total \$289K<br>Contract Rates/Hr - \$213/hr | Yr 1 -5 \$62,310/yr<br>Contract Rate - \$25K – No hourly fee | Yr 1 \$15,500 + \$12,500 Implementation Fee<br>Yr 2 \$18,500<br>Yr 3 \$18,500 | Yr 1 \$49,500<br>Yr 2-5 \$45K<br>Vendor has noted a customer discount of \$49,449 for Yr1 and \$44,999 for Yr2-5 for a total of \$1/yr | Yr 1 \$164,350<br>Yr 2-5 \$73,360<br>Total \$457,790 |
| Answers to the functional, technical, security and compliance requirements questions | Yes  | Yes  | Yes   | Yes  | Yes  |
| listing of references  | Yes  | Yes  | Yes   | Yes  | Yes  |
| Case studies   | Yes  | Yes  | Yes   | Yes  | Yes  |
| Qualifications/experience  | Yes  | Yes  | Yes   | Yes  | Yes  |
| Signed Vendor Acknowledgement Form   | Yes  | Yes  | Yes   | Yes  | Yes  |
| Completed Iran Economic Sanctions Act Form   | Yes  | Yes  | Yes   | Yes  | Yes  |
| Completed Familial Disclosure Form   | Yes  | Yes  | Yes   | Yes  | Yes  |

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| Opened at MCCC by: Kelly Heinzerling |  |  |  |  |  |
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Witnessed by: Joe Verkennes \_\_\_\_\_